

DYLAN ROMAN CORZO

MX: +52 55 4958-9382; DE: +49 176-999-01245;
dylan@niu-niu.io

PERSONAL INFORMATION

Date of birth: September 26, 1986
Nationality: Mexican - German

EDUCATION

Sep 2012 – Feb 2014 **Technische Universität Berlin**, Berlin, Germany.
M. Sc. Urban Management, Grade: 1.4 (Outstanding Performance)

Sep 2009 – Feb 2012 **Technische Universität Berlin**, Berlin, Germany.
B. Sc. Energy and Process Engineering

Oct 2012 – Nov 2012 **International College of Seoon**, Germany
Summer School on Sustainable Energy Systems

Sep 2007 – Sep 2009 **Munich Institute of Technology**, Munich, Germany
B. Sc. Energy and Process Engineering

Aug 2000 – Jun 2006 **Alexander von Humboldt – Colegio Alemán**, Mexico City, Mexico High School
Mexican-German

EXPERIENCE

Apr 2022 – Present **NIU NIU trademark of GYTA S.A. de C.V.**, Founder and CEO;
Focus on proper management of electronic waste and other special and hazardous waste. Provider of recycled materials through best practices.

Feb 2020 – Mar 2022 **Adhoc Consultores Asociados S.C.**, Entrepreneur in Residence;
Internal coordination and Agile Management implementation in 5 teams during consultancy for UNDP and SEMANRNAT. Responsible for sustainable business model development.

Aug 2017 – Mar 2020 **LED Brasil Energía UG**, Founder and CEO;
Company dedicated to financing renewable energy and energy efficiency projects in Latin America through Crowd-Investing in Europe. (Company paused due to the pandemic)

Sep 2019 - Jan 2020 **GIZ GmbH; German Society for International Cooperation**, External consultant; Business model generation to prevent plastic from reaching the ocean in Quintana Roo, Mexico.

May 2019 - Jun 2020 **UNDP India**, External Consultant;
Decentralized approach to plastic waste management in India; Business model generation and identification of best practices.

Oct 2018 – Apr 2019	Holder of BMWi's Exist Grant for Hedera, COO; Business model development for Startup Hedera with funds from the German Ministry of Economy and Energy. Company dedicated to measuring the climate impact of European investments in Latin American microfinance.
Aug 2016 – Aug 2017	JAL Consulting and computer Services, Associate; European representative for financing, technology, and knowledge transfer projects.
Jun 2014 – Jun 2016	Meltwater Germany GmbH, Account Manager y Business Developer; Business and media intelligence with Big-Data for clients in Germany, Switzerland, Austria, Spain, and Italy.
Jun 2013 – Feb 2014	USAID, United States Agency for International Development, Mexico; External consulting project, Low Emissions Development Program: Renewable energy strategy - urban scale.
Sep 2013 – Dec 2013	GIZ GmbH, German Society for International Cooperation, Frankfurt; Internship, Information and Communication Technologies (ICT) for economic development: ICT in urban development strategies.
Sep 2011 – Aug 2012	Siemens Energy AG, Frankfurt, Germany; Intern: Business Development for solar technologies: PV and CSP. Strategy and market analysis.
Jun 2011 – Aug 2011	ProMexico Trade and Invest, Frankfurt, Germany; Internship in the renewable energy and aerospace sector. Agenda and fair planning, and market analysis.

CERTIFICATES

Project Management: Agile Scrum Foundation, Prince 2 Foundation
 Certificates: Agile Scrum Master and Product Owner
 Prince 2: Practitioner

LANGUAGES

Spanish: Native language
German: Excellent: written and oral (Sprachdiplom I + II)
English: Sufficient proficiency: written and oral
Italian: Sufficient proficiency: written and oral
Portuguese: Basic proficiency

INTERESTS AND RECOGNITIONS

Sports	Triathlon - National Champion 2006, Participation in the World Championship in Japan 2006 Athletics - 9th place in the Munich Half Marathon 2008 Swimming - High-performance training 1992-2002
Interests	Urban Development Strategies, Cryptocurrencies, Smart Cities, Big Data

COMPUTER SKILLS

Excellent command of Windows, Internet, and Social Media
Programming in C and C++
Linear programming in GAMS
Knowledge in GEMIS (Global Emissions Model for Integrated Systems)

REFERENCES

Günter Meinert	GIZ , Programme Manager, Policy Advice for Urban Development (GIZ) GmbH Postfach 5180; 65726 Eschborn, Germany e-mail: guenter.meinert@giz.de Tel.: +49-6196/79 2679
Achaz von Arnim	Siemens Energy AG , Strategic Marketing Manager Ferdinand-Porsche-Straße 2, 63073 Offenbach am Main, Germany e-mail: achaz.arnim_von@siemens.com Tel.: +49-69807/4404